

# **Company Profile**

TSOKANOS SA *Veterinary Wholesales, Warehouse & Distribution Services* is a 100% family owned Greek company established in 1980 and has its headquarters in Thessaloniki. Today, TSOKANOS is the leading veterinary wholesaler in Greece with a total of *3.500m<sup>2</sup> of warehouse capacity* and over



10.000 clients. There are a phenomenal *6.500 catalogue products* available, ranging from veterinary pharmaceuticals, vaccines, instruments, consumables, equipment for small and large animals to unique pet accessories and nutritional supplements.

# Companion Animals Products:

- ✓ Veterinary Drugs
- ✓ Vaccines
- ✓ Pet Food (Dog & Cat)
- ✓ Disposables
- ✓ Pet Products: pet syringes, pet scanners, microchips
- ✓ Equipment for Vet Clinics

# Large Animal Products:

# Livestock ID products:

- Ear Tags: electronic visual replacement, boli, readers
- Drugs - Vaccines
- \rm Disposables
- Wutritional: Milk Replacers for Calf Lambs, Mineral Licks, Vitamins
- Veterinary equipment
- 4 Dairy Farming

# Public Health Products:

- Ø Vector control (Incecticides/ Larvicides/indoor sprays)
- Ø M.D. items

#### TSOKANOS SA - Veterinary



Fast and reliable deliveries are pivotal in today's business. TSOKANOS SA has invested in the *latest technology in picking and packing* customers' orders to ensure that deliveries reach its customers quickly, correctly and conveniently and meet the different requirements of the various local

partners. Moreover, implementation of cutting edge *ERP*, *WMS* and *CRM* systems gives the company a unique competitive advantage.

The strategic emphasis on investing more in the organisation's *own products* and using them to expand the range played a significant role in the company's rapid growth. Alongside this, the constant expansion of sales markets through the establishment of *region-specific partners* also had an extremely positive effect. Our



team includes veterinary doctors and product managers, who manage product development, *technical sales back-up and training programmes*.

The company is *ISO 9001:2008* certified. It is also awarded the "*Best Practices Principles and Guidelines for Distributing Medical Devices*" by the Ministry of Health. Finally, it complies with all Health and Safety regulations.

#### Contact Details:

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### **Services**

# 3PL (3<sup>rd</sup> Party Logistics)

### We offer:

- Transportation or *Freight Management*
- Technology, freight accounting
- *Public/Contract* Warehousing
- Distribution Management
- Freight *Consolidation*
- Order routing
- Packaging
- Invoicing
- Cross Docking
- Traceability

#### Extra services:

- - Fully equipped *offices*
- - Conference rooms
- - Seminars auditorium
- - IT support (inhouse)
- - Food catering
- - WMS
- - *CRM*
- - ERP

#### Distances:

- ✓ 1km from *E-90 / E-75*
- ✓ 10km from *port of Thessaloniki*

#### **Benefits of 3PL:**

- ✓ Cost *optimization*
- ✓ Focus in completive edges
- ✓ Better c*ustomer service*
- ✓ Flexibility
- ✓ Reduced *capital invested*
- ✓ New market access



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